

Dearborn Area Board of REALTORS® 2012 Continuing Education Schedule

❖ *For each class session, sign-in starts at 8:30am and class will begin promptly at 9:00am until 3:30pm.*

❖ *Each class offered this year includes: Quadrennial Code of Ethics and 2 hours of legal.*

- **March 21, 2012**
REEP of Michigan presents: "Home Affordable Foreclosure Alternatives"
- **April 18, 2012**
NCI Associates presents: "The Agent as a Real Estate Solution Provider"
- **May 09, 2012**
REEP of Michigan presents: "Land Contracts"
- **June 06, 2012**
NCI Associates presents: "The Agent as a Real Estate Solution Provider"
- **August 13, 2012**
NCI Associates presents: "The Agent as a Real Estate Solution Provider"
- **September 12, 2012**
REEP of Michigan presents: "Agency Relationships"
- **October 11, 2012**
NCI Associates presents: "The Agent as a Real Estate Solution Provider"
- **October 31, 2012**
REEP of Michigan presents: "Personality Traits Management"